

My Granny, Grace Patterson was an amazing woman in many ways and the only Grandparent I ever really knew. Always full of spunk and an opinion to share, she was the one who started me reading personal development books. My favorite one we would read together was this book. It has been almost ten years since she passed away and I have had it on my shelf since then. It is my favorite memento from her.

Frequently I would quote from it on stage to my audiences to contrast the thinking in 1918 to today. As you will read, you will be surprised by Col. Hunter's opinions about: the changes in their modern life, charity, the placebo effect, the pill fiend, religion, the pursuit of wealth and the perils of inactivity just to name a few. Check out chapter 32 right now if you want to be really amazed that it was much more modern in 1918 than you had imagined!

How did this edition come to be? My good friend Scott deMoulin gave me a classic book our friend and mentor Bob Procter had reprinted called *The Science of Getting Rich* from Wallace Wattles written in 1912. Until then I did not know that books written before 1923 were in the public domain and I could publish **Think** myself. I did a little research and found it was not uncommon to do.

This book was originally intended to be read in the evenings for fifteen minutes a day with the goal of getting you to think! This is how Col. Hunter puts it:

“I want to help YOU to form the habit of thinking over each day's activities in the quiet, relaxed, uncolored, unprejudiced, secluded environment of your home. Are you getting the best out of yourself? Or are you plodding along aimlessly, scattering your energy in a haphazard, hit-or-miss fashion that benefits nobody? Are you growing or standing still?”

**Think**, Col Wm. C. Hunter

You may have to pull out the dictionary occasionally, I did. I helped you in several cases by putting the definition in parentheses for you. For example, one of my favorite words in the book and one very common back then is **pluck**:

*The trait of showing courage and determination in spite of possible loss or injury.*

Also, spelling on some words has changed over time. If you see something that doesn't look correct that is probably it. I have reprinted the book exactly as it was written. The examples about working and career are typically all male. Remember, the book was written before women were given the right to vote in 1920. There are many touching areas about daughters, women, wives and mothers in the book as you will read. You will not agree with everything in the book of course and it is an amazing collection of wisdom, which is as applicable today as almost 100 years ago.

Share the book with your family, children and colleagues. This book is available in printed and as an e-book available at [GetSwitchedOn.com](http://GetSwitchedOn.com). Please let me know what *you think*. Send me an email at [Chip@GetSwitchedOn.com](mailto:Chip@GetSwitchedOn.com) with your thoughts about this book and how it impacted you. It is my sincere desire that you find the same pleasure in this book that I have.

Chip Eichelberger