



Get Switched On!

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Formula for *getting switched off*: Committing a few _____ in _____
and repeating them _____.

I can overcome _____ and **correct** the subtle _____ that **lead** to _____.

Formula for *Getting Switched On*: Put yourself _____! Execute a few simple
_____ and repeat them _____.

Good is the _____ of _____!

Time will either _____ you or _____ you!

What are the **main areas** of focus in my life? *“Do not major in minor things.”* Jim Rohn

Have a finish line! – You do not **suffer from *burnout***, you _____!

1. Make time to go back into *my* _____ - *the power of one* _____!

Expand my compelling _____ and execute a clear game _____:

What is my compelling vision for the main areas of my life?

Write it _____ - _____ it - _____ it – **Communicate it!**

I **hold myself** _____ so I can _____ my **results** – **keep a** _____!

Where do I need to keep score?

Ask my teammates/spouse/children:

What can I do to be a _____ **_____?**

All the things that are _____ to do, are _____ **_____!**

The **Stockdale** _____: I retain **absolute** _____ that I can and will prevail, *regardless* of the difficulties. I must **confront** the _____ facts of the current situation and be willing to act on the implications. **Good To Great** – *Jim Collins*

2. You gotta' _____ - certainty converts the _____ **!**

I am judged _____. I transfer _____ or _____. I can _____ others to believe in what has not _____ yet.

Work **harder** on _____ than I do on **my** _____! *I must continue to build my* _____ *status and become even more* _____. **Practice the 4%** _____

Obey the Law of Association

What am I committed to _____? **What am I willing to** _____?

3. Generate _____ - *Beware the Law of Familiarity!*

_____ change vs. _____ change
FastCompany.com – Change or Die - Alan Deutschman

Reevaluate my routine to **Get** _____ **in advance** for each day,
each phone call/appointment and when I walk in the door at home!

Be a Catalyst – *Connect pre/post day! – Thank you – I need you – I appreciate what you do*
– *You make a difference – How can I help you? – What can I do better?*

I am always only one _____ **or** _____ **away from being Switched On!**

What are the **brutal facts** I must confront now? What specifically must I **decide** to do now? Where will I make **extreme changes** to my routine?

*"The **Strangest Secret** in life is you will _____ what you think about most often."*

Earl Nightingale

Change from **scarcity** to _____ - *The Law of _____ and _____.*

Change from **limitations** to _____ - *The Risk of Doing _____.*

Change from **problems** to _____ - *Adversity will only make me _____!*

Thanks for purchasing the program, completing this form and answering the questions.

You are one of the few who do versus the many who talk.

Please do not keep me a secret to your friends and the person who plans meetings at your company.!

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